

Mr & Mrs John Campbell  
48 Malcolm Place  
Helensburgh  
G84 9HP

06 September 2013

Dear John and Esther

**Clyde Street Cafe**

I was delighted to see, when I visited the café last week, that you have managed to increase sales from an average of £80/90 per day, as it was when you took over, to an average of £300 per day. To have achieved this in the eighteen months you have been trading is impressive. Your focus on building a regular, local customer base has worked.

Also good to see that the café now provides employment for two full time and one part time staff. I understand that you have plans for the future to build on this further and you foresee increasing this staff complement over time. Your investment in the business of around £4,500 to upgrade the equipment is obvious and has paid dividends for you. I was also pleased to see you are supporting the Totally Locally initiative.

I wish you all success in the future.

Yours sincerely



Ann Scott  
Business Gateway Argyll and Bute

The Enterprise Centre  
Kilmory  
Lochgilphead PA31 8SH  
Telephone 01546 605459

[www.bgateway.com](http://www.bgateway.com)  
Information Enquiries  
0845 609 6611